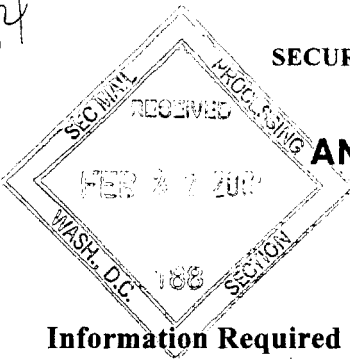


14 3-10-04



SECURITIES

04004622

MISSION

Washington, D.C. 20549

114 3/10/2004 \*\*

|                          |                              |
|--------------------------|------------------------------|
| OMB APPROVAL             |                              |
| OMB Number:              | 3235-0123                    |
| Expires:                 | October 31, 2004             |
| Estimated average burden | hours per response.....12.00 |

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

|                 |
|-----------------|
| SEC FILE NUMBER |
| 8-42456         |

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 1-1-03 AND ENDING 12-31-03  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: <sup>DBA:</sup> L + M Financial Services  
Lauren & Merlin Inc.  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

|                   |
|-------------------|
| OFFICIAL USE ONLY |
| FIRM I.D. NO.     |

5510 Pearl Road # 98  
(No. and Street)  
PARMA OH 44129  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Lauren A. Ferrante 440-884-4495  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Frank Richard Albert  
(Name - if individual, state last, first, middle name)  
6151 Wilson Mills Road Highland Hts OH 44143  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 11 2004

THOMSON  
FINANCIAL

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

I, Lauren A. Ferrante, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of L+M Financial Services, as of December 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Lauren A. Ferrante  
Signature

CFO

Title

Edward A. Krause  
Notary Public

Edward A. Krause, Attorney  
Notary Public: State of Ohio  
Commission does not expire.  
Section 147.03 O.R.C.

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☒ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Audited Financial Statements**  
**L & M FINANCIAL SERVICES**  
**December 31, 2003**

**RICHARD A. FRANK, CERTIFIED PUBLIC ACCOUNTANT**  
**6151 Wilson Mills Road, Suite 210, Highland Heights, OH 44143**  
**Phone: 440-720-1940 ~ Fax: 440-720-1942**

---

**RICHARD A. FRANK**  
**Certified Public Accountant**  
6151 Wilson Mills Road, Suite 210  
Highland Heights, OH 44143  
Phone 440-720-1940 ~ FAX 440-720-1942

February 24, 2004

The Stockholders  
L & M Financial Services  
Cleveland, Ohio

We have audited the accompanying balance sheet of L & M Financial Services as of December 31, 2003, and the related statements of income, changes in stockholders' equity, changes in retained earnings, cash flow, and computation of net capital for the period then ended. These financial statements are the responsibility of the corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of L & M Financial Services at December 31, 2003, and the results of its operations for the twelve months ended December 31, 2003, in conformity with generally accepted accounting principles.

Further, it is our opinion that the computation of net capital is fairly stated in all respects and no material differences exist between the computation of net capital and the broker-dealer's corresponding unaudited Part IIA. In addition, no material inadequacies were found to exist.

A handwritten signature in black ink, appearing to read 'Richard A. Frank', written in a cursive style.

Richard A. Frank  
Certified Public Accountant

L & M FINANCIAL SERVICES  
BALANCE SHEET  
DECEMBER 31, 2003

ASSETS

|                                    |                   |                           |
|------------------------------------|-------------------|---------------------------|
| Current Assets                     |                   |                           |
| Cash in bank                       | \$14,435.07       |                           |
| Accounts receivable-trade          | <u>31,109.34</u>  |                           |
| Total Current Assets               |                   | \$45,544.41               |
| Property, Plant and Equipment      |                   |                           |
| Furniture, fixtures, and equipment | 3,265.00          |                           |
| Machinery and equipment            | 6,521.00          |                           |
| Depreciation-furniture & fixtures  | (3,265.00)        |                           |
| Depreciation-machinery & equipment | <u>(6,521.00)</u> |                           |
| Total Property, Plant & Equipment  |                   | 0.00                      |
| Other Assets                       |                   |                           |
| Deposits                           | 25,675.00         |                           |
| Investments                        | <u>28,146.50</u>  |                           |
| Total Other Assets                 |                   | <u>53,821.50</u>          |
| Total Assets                       |                   | <u><u>\$99,365.91</u></u> |

LIABILITIES AND EQUITY

|   |                    |                           |
|---|--------------------|---------------------------|
| Current Liabilities                             |                    |                           |
| Accrued commissions &<br>other expenses payable | \$ 12,223.42       |                           |
| Accrued payroll taxes                           | <u>1,007.79</u>    |                           |
| Total Current Liabilities                       |                    | \$13,231.21               |
| Equity  |                    |                           |
| Common stock                                    | 141,000.00         |                           |
| Retained earnings deficit                       | <u>(54,865.30)</u> |                           |
| Total Equity                                    |                    | <u>86,134.70</u>          |
| Total Liabilities and Equity                    |                    | <u><u>\$99,365.91</u></u> |

See accompanying notes and accountant's report.

L & M FINANCIAL SERVICES  
INCOME STATEMENT  
FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2003

|                                    | <u>Amount</u>      | <u>Percent</u> |
|------------------------------------|--------------------|----------------|
| Income                             |                    |                |
| Sales                              | \$354,475.73       | 100.2          |
| Capital gain (loss) on investments | (985.30)           | (0.3)          |
| Dividend Income                    | 190.00             | 0.1            |
| Interest Income                    | <u>4.86</u>        | <u>0.0</u>     |
| Total Income                       | 353,685.29         | 100.0          |
| Expenses                           |                    |                |
| Salaries and wages                 | 107,700.00         | 30.4           |
| Advertising                        | 50.00              | 0.0            |
| Automobile expenses                | 2,941.00           | 0.8            |
| Bank service charges               | 407.96             | 0.1            |
| City corporate income tax          | 250.00             | 0.1            |
| Commissions                        | 151,635.48         | 42.9           |
| Dues and subscriptions             | 4,218.29           | 1.2            |
| Insurance                          | 9,324.82           | 2.6            |
| Margin expense                     | 391.30             | 0.1            |
| Office expenses                    | 16,457.31          | 4.7            |
| Operating expenses                 | 19,238.51          | 5.4            |
| Postage                            | 550.44             | 0.2            |
| Professional fees                  | 3,630.00           | 1.0            |
| Refunds                            | 4,900.00           | 1.4            |
| Rent                               | 16,466.58          | 4.7            |
| Taxes on payroll                   | 8,822.94           | 2.5            |
| Telephone                          | <u>5,613.75</u>    | <u>1.6</u>     |
| Total Expenses                     | <u>352,598.38</u>  | <u>99.7</u>    |
| Net Income/(Loss)                  | <u>\$ 1,086.91</u> | <u>0.3</u>     |

See accompanying notes and accountant's report.

L & M FINANCIAL SERVICES  
STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY  
JANUARY 1, 2003, THROUGH DECEMBER 31, 2003

|                                 |                            |
|---------------------------------|----------------------------|
| Balance as of January 1, 2003   | \$141,000.00               |
| Changes during the year 2003    | <u>-0-</u>                 |
| Balance as of December 31, 2003 | <u><u>\$141,000.00</u></u> |

See accompanying notes and accountant's report.

L & M FINANCIAL SERVICES  
STATEMENT OF CHANGES IN RETAINED EARNINGS  
JANUARY 1, 2003, THROUGH DECEMBER 31, 2003

|                                 |                             |
|---------------------------------|-----------------------------|
| Balance as of January 1, 2003   | \$(49,698.51)               |
| 2003 Net Income                 | 1,086.91                    |
| 2003 Stockholder Distributions  | <u>(6,253.70)</u>           |
| Balance as of December 31, 2003 | <u><u>\$(54,865.30)</u></u> |

See accompanying notes and accountant's report.



L & M FINANCIAL SERVICES  
STATEMENT OF CASH FLOWS  
JANUARY 1, 2003, THROUGH DECEMBER 31, 2003

|   |                           |
|---|---------------------------|
| Cash flow from operations   |                           |
| Net income per income statement   | \$ 1,086.91               |
| Accounts receivable-trade increase  | (8,071.28)                |
| Investments decrease  | 8,203.00                  |
| Accounts payable trade decrease   | (2,759.58)                |
| Accrued commissions and other expenses payable increase                           | 1,401.35                  |
| Accrued payroll taxes payable increase  | <u>319.48</u>             |
| Cash flow from operations   | 179.88                    |
| Cash received from shareholders for the purchase<br>of additional shares of stock | -0-                       |
| Cash distributions to shareholders  | <u>(6,253.70)</u>         |
| Net decrease in cash  | (6,073.82)                |
| Cash balance beginning of year  | <u>20,508.89</u>          |
| Cash balance end of year  | <u><u>\$14,435.07</u></u> |

See accompanying notes and accountant's report.

L & M FINANCIAL SERVICES  
COMPUTATION OF NET CAPITAL  
AS OF DECEMBER 31, 2003

|  |                  |                            |
|--|------------------|----------------------------|
| Allowable assets:                          |                  |                            |
| Total assets                               |                  | \$99,365.91                |
| Difference in investment value:            |                  |                            |
| Investments @ market value                 | \$12,006.92      |                            |
| Less investments @ cost                    | <u>28,146.50</u> |                            |
| Difference                                 |                  | (16,139.58)                |
| Security deposit                           |                  | <u>(675.00)</u>            |
| Total allowable assets                     |                  | 82,551.33                  |
| Less current liabilities                   |                  | <u>13,231.21</u>           |
| Net capital before haircuts                |                  | 69,320.12                  |
| Haircut on the market value of investments |                  | <u>(1,801.00)</u>          |
| Net capital                                |                  | <u><u>\$ 67,519.12</u></u> |

See accompanying notes and accountant's report.

L & M FINANCIAL SERVICES  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2003

Nature of Business

The company operates as a discount securities brokerage firm. All trades are cleared and settled through RBC Dain Correspondent Services, a Division of RBC Dain Rauscher, a member of The New York Stock Exchange and The Securities Investor Protection Corporation.

Accounts Receivable-Trade

Accounts receivable-trade represents commissions due from brokers and agents at the end of the month. These amounts are generally paid by the 5<sup>th</sup> of the following month.

Depreciation

The company's property, plant, and equipment are depreciated using the MACRS method. All of the company's property, plant, and equipment have been fully depreciated.

Deposits

The company maintains a \$25,000 security deposit at RBD Dain Correspondent Services and a \$675 security deposit for the company's rented office space.

Investment

This represents the cost of listed securities held at RBC Dain Correspondent Services, in the name of the company. The market value of such securities at December 31, 2003, was \$12,006.92.

Accrued Commission and Other Expenses Payable

Accrued commissions payable represents commissions due to registered representatives at the end of the month--\$12,223.42. These amounts are generally paid by the 7<sup>th</sup> of the following month. There were no other expenses payable.

Accrued Payroll Taxes

Accrued payroll taxes represents city and state income taxes withheld from employees' pay at the end of the month. These amounts are paid to the proper taxing authority by their applicable due date.

Federal Income Tax

The company, with the consent of its shareholders, has elected under the Internal Revenue Code to be an S Corporation. In lieu of corporation income taxes, the shareholders are taxed on their proportionate share of the company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

FORM  
X-17A-5

# FOCUS REPORT

(Financial and Operational Combined Uniform Single Report)

Part IIA Quarterly 17a-5(a)

INFORMATION REQUIRED OF BROKERS AND DEALERS PURSUANT TO RULE 17

## COVER

Select a filing method:

Basic ☒ Alternate ☐ [0011]

Name of Broker Dealer: L&M FINANCIAL SERVICES  
[0013]

SEC File Number: 8-42456

Address of Principal Place of Business: 5510 PEARL RD  
[0020]

[0014]

PARMA OH 44129  
[0021] [0022] [0023]

Firm ID: 26247  
[0015]

For Period Beginning 10/01/2003 And Ending 12/31/2003  
[0024] [0025]

Name and telephone number of person to contact in regard to this report:

Name: LAUREN A. FERRANTE Phone: 440-884-4495  
[0030] [0031]

Name(s) of subsidiaries or affiliates consolidated in this report:

Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
[0032] [0033]

Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
[0034] [0035]

Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
[0036] [0037]

Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
[0038] [0039]

Does respondent carry its own customer accounts? Yes ☐ [0040] No ☒ [0041]

Check here if respondent is filing an audited report ☐ [0042]

## ASSETS

Consolidated (0198) Unconsolidated (0199)

|  | Allowable        | Non-Allowable | Total            |
|--|------------------|---------------|------------------|
| 1. Cash  | 14,435<br>(0200) |               | 14,435<br>(0750) |
| 2. Receivables from brokers or dealers:  |                  |               |                  |
| A. Clearance account   | 56,109<br>(0295) |               |                  |
| B. Other   | (0300)           | (0550)        | 56,109<br>(0810) |
| 3. Receivables from non-customers  | (0355)           | (0600)        | 0<br>(0830)      |
| 4. Securities and spot commodities owned, at market value:   |                  |               |                  |
| A. Exempted securities   | (0418)           |               |                  |
| B. Debt securities   | (0419)           |               |                  |
| C. Options   | (0420)           |               |                  |
| D. Other securities  | 12,007<br>(0424) |               |                  |
| E. Spot commodities  | (0430)           |               | 12,007<br>(0850) |
| 5. Securities and/or other investments not readily marketable:   |                  |               |                  |
| A. At cost   |                  |               |                  |
|  | (0130)           |               |                  |
| B. At estimated fair value   | (0440)           | (0610)        | 0<br>(0860)      |
| 6. Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value: |                  |               |                  |
| A. Exempted securities   |                  |               |                  |
|  | (0150)           |               |                  |
| B. Other securities  |                  |               |                  |
|  | (0160)           |               |                  |
|  |                  | (0630)        | 0<br>(0880)      |

|     |  |   |  |   |
|-----|--|---|--|---|
| 7.  | Secured demand notes<br>market value of collateral:  | <u>                    </u><br>[0470]           | <u>                    </u><br>[0640]        | <u>                    </u><br>0<br>[0890]      |
|     | A. Exempted<br>securities  |   |  |   |
|     |  | <u>                    </u><br>[0170]           |  |   |
|     | B. Other securities  |   |  |   |
|     |  | <u>                    </u><br>[0180]           |  |   |
| 8.  | Memberships in<br>exchanges:   |   |  |   |
|     | A. Owned, at<br>market   |   |  |   |
|     |  | <u>                    </u><br>[0190]           |  |   |
|     | B. Owned, at cost  |   | <u>                    </u><br>[0650]        |   |
|     | C. Contributed for<br>use of the<br>company, at<br>market value  |   | <u>                    </u><br>[0660]        | <u>                    </u><br>0<br>[0900]      |
| 9.  | Investment in and<br>receivables from affiliates,<br>subsidiaries and<br>associated partnerships   | <u>                    </u><br>[0480]           | <u>                    </u><br>[0670]        | <u>                    </u><br>0<br>[0910]      |
| 10. | Property, furniture,<br>equipment, leasehold<br>improvements and rights<br>under lease agreements,<br>at cost-net of accumulated<br>depreciation and<br>amortization | <u>                    </u><br>[0490]           | <u>                    </u><br>[0680]        | <u>                    </u><br>0<br>[0920]      |
| 11. | Other assets   | <u>                    </u><br>[0535]           | <u>                    </u><br>675<br>[0735] | <u>                    </u><br>675<br>[0930]    |
| 12. |  | <u>                    </u><br>82,551<br>[0540] | <u>                    </u><br>675<br>[0740] | <u>                    </u><br>83,226<br>[0940] |
|     | <b>TOTAL ASSETS</b>  |   |  |   |

# LIABILITIES AND OWNERSHIP EQUITY

| Liabilities  | A.I. Liabilities                      | Non-A.I. Liabilities                            | Total   |
|--|---------------------------------------|---|---|
| 13. Bank loans payable   | <u>                    </u><br>[1045] | <u>                    </u><br>[1255]           | <u>                    </u><br>0<br>[1470]      |
| 14. Payable to brokers or dealers:                               |                                       |   |   |
| A. Clearance account   | <u>                    </u><br>[1114] | <u>                    </u><br>[1315]           | <u>                    </u><br>0<br>[1560]      |
| B. Other   | <u>                    </u><br>[1115] | <u>                    </u><br>[1305]           | <u>                    </u><br>0<br>[1540]      |
| 15. Payable to non-customers                                     | <u>                    </u><br>[1155] | <u>                    </u><br>[1355]           | <u>                    </u><br>0<br>[1610]      |
| 16. Securities sold not yet purchased,<br>at market value        |                                       | <u>                    </u><br>[1360]           | <u>                    </u><br>0<br>[1620]      |
| 17. Accounts payable, accrued<br>liabilities, expenses and other | <u>                    </u><br>[1205] | <u>                    </u><br>13,231<br>[1385] | <u>                    </u><br>13,231<br>[1685] |
| 18. Notes and mortgages payable:                                 |                                       |   |   |
| A. Unsecured   | <u>                    </u><br>[1210] |   | <u>                    </u><br>0<br>[1690]      |
| B. Secured   | <u>                    </u><br>[1211] | <u>                    </u><br>[1390]           | <u>                    </u><br>0<br>[1700]      |
| 19. Liabilities subordinated to claims<br>of general creditors:  |                                       |   |   |
| A. Cash borrowings:  |                                       | <u>                    </u><br>[1400]           | <u>                    </u><br>0<br>[1710]      |
| 1. from outsiders  | <u>                    </u><br>[0970] |   |   |
| 2. includes equity subordination<br>(15c3-1(d)) of               | <u>                    </u><br>[0980] |   |   |
| B. Securities borrowings,<br>at market value:                    |                                       | <u>                    </u><br>[1410]           | <u>                    </u><br>0<br>[1720]      |
| from outsiders   | <u>                    </u><br>[0990] |   |   |
| C. Pursuant to secured demand note collateral<br>agreements:     |                                       | <u>                    </u><br>[1420]           | <u>                    </u><br>0<br>[1730]      |
| 1. from outsiders  | <u>                    </u>           |   |   |

[1000]

2. Includes  
equity  
subordination  
(15c3-1(d)) of

[1010]

- D. Exchange  
memberships  
contributed for use of  
company, at market  
value

0  
[1430] [1740]

- E. Accounts and other  
borrowings not  
qualified for net capital  
purposes

[1220] [1440] 0  
[1750]

20. TOTAL LIABILITIES 0 13,231 13,231  
[1230] [1450] [1760]

## Ownership Equity

### Total

21. Sole proprietorship [1770]

22. Partnership (limited partners [1020] ) [1780]

23. Corporations:

A. Preferred stock [1791]

B. Common stock 141,000  
[1792]

C. Additional paid-in capital [1793]

D. Retained earnings -71,005  
[1794]

E. Total 69,995  
[1795]

F. Less capital stock in treasury [1796]

24. TOTAL OWNERSHIP EQUITY 69,995  
[1800]

25. TOTAL LIABILITIES AND OWNERSHIP EQUITY 83,226  
[1810]



## STATEMENT OF INCOME (LOSS)

Period Beginning 10/01/2003  
[3932]

Period Ending 12/31/2003  
[3933]

Number of months 3  
[3931]

### REVENUE

1. Commissions:

|   |                          |
|---|--------------------------|
| a. Commissions on transactions in exchange listed equity securities executed on an exchange | <u>34,170</u><br>[3935]  |
| b. Commissions on listed option transactions  | <u>27,517</u><br>[3938]  |
| c. All other securities commissions   | <u>59,525</u><br>[3939]  |
| d. Total securities commissions   | <u>121,212</u><br>[3940] |

2. Gains or losses on firm securities trading accounts

|  |                    |
|--|--------------------|
| a. From market making in options on a national securities exchange | <u></u><br>[3945]  |
| b. From all other trading  | <u></u><br>[3949]  |
| c. Total gain (loss)   | <u>0</u><br>[3950] |

3. Gains or losses on firm securities investment accounts

4. Profit (loss) from underwriting and selling groups

5. Revenue from sale of investment company shares

6. Commodities revenue

7. Fees for account supervision, investment advisory and administrative services

8. Other revenue

9. Total revenue

### EXPENSES

|  |                         |
|--|-------------------------|
| 10. Salaries and other employment costs for general partners and voting stockholder officers | <u>22,500</u><br>[4120] |
| 11. Other employee compensation and benefits   | <u>61,360</u><br>[4115] |
| 12. Commissions paid to other broker-dealers   | <u></u><br>[4140]       |
| 13. Interest expense   | <u></u><br>[4075]       |
| a. Includes interest on accounts subject to subordination agreements                         | <u></u><br>[4070]       |
| 14. Regulatory fees and expenses   | <u>1,793</u><br>[4195]  |
| 15. Other expenses   | <u>61,789</u><br>[4100] |
|  | <u>147,442</u>          |

[4200]

16. Total expenses

**NET INCOME**1,913

17. Net Income(loss) before Federal Income taxes and items below (Item 9 less Item 16)

[4210]

18. Provision for Federal Income taxes (for parent only)

[4220]

19. Equity in earnings (losses) of unconsolidated subsidiaries not included above

[4222]

a. After Federal income taxes of

[4238]

20. Extraordinary gains (losses)

[4224]

a. After Federal income taxes of

[4239]

21. Cumulative effect of changes in accounting principles

[4225]

22. Net income (loss) after Federal income taxes and extraordinary items

1,913[4230]**MONTHLY INCOME**

23. Income (current monthly only) before provision for Federal income taxes and extraordinary items

33,029[4211]

## EXEMPTIVE PROVISIONS

25. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based

A. (k) ☐ [4550]  
 (1)--Limited business (mutual funds and/or variable annuities only)

B. (k) ☐ [4560]  
 (2)(i)--"Special Account for the Exclusive Benefit of customers" maintained

C. (k) ☒ [4570]  
 (2)(ii)--All customer transactions cleared through another broker-dealer on a fully disclosed basis. Name of clearing firm(s)

| Clearing Firm SEC#s        | Name                                      | Product Code       |
|----------------------------|---|--------------------|
| 8- <u>45411</u><br>[4335A] | <u>RBC DAIN RAUSCHER INC.</u><br>[4335A2] | <u>All</u> [4335B] |
| 8- _____<br>[4335C]        | _____ [4335C2]                            | _____ [4335D]      |
| 8- _____<br>[4335E]        | _____ [4335E2]                            | _____ [4335F]      |
| 8- _____<br>[4335G]        | _____ [4335G2]                            | _____ [4335H]      |
| 8- _____<br>[4335I]        | _____ [4335I2]                            | _____ [4335J]      |

D. (k) ☐ [4580]  
 (3)--Exempted by order of the Commission

## COMPUTATION OF NET CAPITAL

|    |  |         |         |        |
|----|--|---------|---------|--------|
| 1. | Total ownership equity from Statement of Financial Condition                                       |         | 69,995  |        |
|    |  |         | [3480]  |        |
| 2. | Deduct ownership equity not allowable for Net Capital  |         |         | [3490] |
|    |  |         | 69,995  |        |
| 3. | Total ownership equity qualified for Net Capital   |         |         | [3500] |
| 4. | Add:   |         |         |        |
|    | A. Liabilities subordinated to claims of general creditors allowable in computation of net capital |         | 0       |        |
|    |  |         | [3520]  |        |
|    | B. Other (deductions) or allowable credits (List)  |         |         |        |
|    |  | [3525A] | [3525B] |        |
|    |  | [3525C] | [3525D] |        |
|    |  | [3525E] | [3525F] | 0      |
|    |  |         |         | [3525] |
| 5. | Total capital and allowable subordinated liabilities   |         | 69,995  |        |
|    |  |         | [3530]  |        |
| 6. | Deductions and/or charges:   |         |         |        |
|    | A. Total nonallowable assets from Statement of Financial Condition (Notes B and C)                 | 675     |         |        |
|    |  | [3540]  |         |        |
|    | B. Secured demand note deficiency  |         | [3590]  |        |
|    | C. Commodity futures contracts and spot commodities - proprietary capital charges                  |         | [3600]  |        |
|    | D. Other deductions and/or charges   |         |         | - 675  |
|    |  | [3610]  |         | [3620] |
| 7. | Other additions and/or credits (List)  |         |         |        |
|    |  | [3630A] | [3630B] |        |
|    |  | [3630C] | [3630D] |        |
|    |  | [3630E] | [3630F] | 0      |
|    |  |         |         | [3630] |
| 8. | Net capital before haircuts on securities positions  |         | 69,320  |        |
|    |  |         | [3640]  |        |
| 9. | Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):                        |         |         |        |
|    | A. Contractual securities commitments  |         | [3660]  |        |
|    | B. Subordinated securities borrowings  |         | [3670]  |        |
|    | C. Trading and investment securities:  |         |         |        |

|                        |         |         |        |
|------------------------|---------|---------|--------|
| 1. Exempted securities |         | [3735]  |        |
| 2. Debt securities     |         | [3733]  |        |
| 3. Options             |         | [3730]  |        |
|                        |         | 1,801   |        |
| 4. Other securities    |         | [3734]  |        |
| D. Undue Concentration |         | [3650]  |        |
| E. Other (List)        |         |         |        |
|                        | [3736A] | [3736B] |        |
|                        | [3736C] | [3736D] |        |
|                        | [3736E] | [3736F] |        |
|                        |         | 0       | -1,801 |
|                        |         | [3736]  | [3740] |
| 10. Net Capital        |         |         | 67,519 |
|                        |         |         | [3750] |

## COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

### Part A

|   |  |        |  |
|---|--|--------|--|
| 11. Minimum net capital required (6-2/3% of line 19)  |  | 0      |  |
|   |  | [3756] |  |
| 12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with <u>Note(A)</u> |  | 50,000 |  |
|   |  | [3758] |  |
| 13. Net capital requirement (greater of line 11 or 12)  |  | 50,000 |  |
|   |  | [3760] |  |
| 14. Excess net capital (line 10 less 13)  |  | 17,519 |  |
|   |  | [3770] |  |
| 15. Excess net capital at 1000% (line 10 less 10% of line 19)   |  | 67,519 |  |
|   |  | [3780] |  |

## COMPUTATION OF AGGREGATE INDEBTEDNESS

|  |  |        |  |
|--|--|--------|--|
| 16. Total A.I. liabilities from Statement of Financial Condition                         |  | 0      |  |
|  |  | [3790] |  |
| 17. Add:   |  |        |  |
| A. Drafts for immediate credit   |  | [3800] |  |
| B. Market value of securities borrowed for which no equivalent value is paid or credited |  | [3810] |  |
| C. Other unrecorded amounts (List)   |  |        |  |

|   |         |  |         |        |
|---|---------|--|---------|--------|
|   | [3820A] |  | [3820B] |        |
|   | <hr/>   |  | <hr/>   |        |
|   | [3820C] |  | [3820D] |        |
|   | <hr/>   |  | <hr/>   |        |
|   | [3820E] |  | [3820F] |        |
|   |         |  | 0       |        |
|   |         |  | [3820]  |        |
|   |         |  |         | 0      |
| 19. Total aggregate indebtedness  |         |  |         | [3830] |
|   |         |  |         | 0      |
|   |         |  |         | [3840] |
| 20. Percentage of aggregate indebtedness to net capital (line 19 / line 10) |         |  | %       | 0      |
|   |         |  |         | [3850] |

### OTHER RATIOS

|  |  |  |   |        |
|--|--|--|---|--------|
| 21. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d) |  |  | % | 0      |
|  |  |  |   | [3860] |

## SCHEDULED WITHDRAWALS

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

| Type of<br>Proposed<br>Withdrawal<br>or Accrual | Name of Lender or Contributor | Insider<br>or<br>Outsider | Amount to be Withdrawn<br>(cash amount and/or Net<br>Capital Value of<br>Securities) | Withdrawal or<br>Maturity Date<br>(MMDDYYYY) | Expect<br>to<br>Renew |
|---|-------------------------------|---------------------------|--|--|-----------------------|
| [4600]  |                               | [4601]                    | [4602]   | [4603]                                       | [4604] [4605]         |
| [4610]  |                               | [4611]                    | [4612]   | [4613]                                       | [4614] [4615]         |
| [4620]  |                               | [4621]                    | [4622]   | [4623]                                       | [4624] [4625]         |
| [4630]  |                               | [4631]                    | [4632]   | [4633]                                       | [4634] [4635]         |
| [4640]  |                               | [4641]                    | [4642]   | [4643]                                       | [4644] [4645]         |
| [4650]  |                               | [4651]                    | [4652]   | [4653]                                       | [4654] [4655]         |
| [4660]  |                               | [4661]                    | [4662]   | [4663]                                       | [4664] [4665]         |
| [4670]  |                               | [4671]                    | [4672]   | [4673]                                       | [4674] [4675]         |
| [4680]  |                               | [4681]                    | [4682]   | [4683]                                       | [4684] [4685]         |
| [4690]  |                               | [4691]                    | [4692]   | [4693]                                       | [4694] [4695]         |
| TOTAL   |                               |                           |  |  |                       |
| \$  |                               |                           |  |  |                       |
|   |                               |                           |  | [4699]                                       |                       |
|   |                               |                           | Omit Pennies   |  |                       |

**Instructions** Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

| Withdrawal Code | Description                  |
|-----------------|------------------------------|
| 1               | Equity Capital               |
| 2               | Subordinated Liabilities     |
| 3               | Accruals                     |
| 4               | 15c3-1(c)(2)(iv) Liabilities |

## STATEMENT OF CHANGES

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### STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

|    |   |          |        |
|----|---|----------|--------|
| 1. | Balance, beginning of period                      |          | 68,082 |
|    |   |          | [4240] |
|    | A. Net income (loss)                              |          | 1,913  |
|    |   |          | [4250] |
|    | B. Additions (includes non-conforming capital of  | [4262] ) | [4260] |
|    | C. Deductions (includes non-conforming capital of | [4272] ) | [4270] |
| 2. | Balance, end of period (From item 1800)           |          | 69,995 |
|    |   |          | [4290] |

### STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

|    |   |  |        |
|----|---|--|--------|
| 3. | Balance, beginning of period            |  | 0      |
|    |   |  | [4300] |
|    | A. Increases                            |  | 0      |
|    |   |  | [4310] |
|    | B. Decreases                            |  | 0      |
|    |   |  | [4320] |
| 4. | Balance, end of period (From item 3520) |  | 0      |
|    |   |  | [4330] |